



## **Fire Wizard Fire Safety**

**What Services Does Your Organisation Offer?** Fire Extinguisher Installation & Maintenance, Fire Risk Assessment, Fire Warden Training, Fire Safety Training

**How Long Have You Worked With Firexo?** 3 years

**Customer Name** Manchester Grammar School

**How did your client initially respond to the introduction of Firexo Extinguisher Products?**

MGS were very interested in new technology that could simplify their fire protection and staff training as well as the opportunity to rationalise the cover across their large site, which had grown randomly over the last 50 years

**What USP's did the client see most value in when considering the transition to Firexo?**

They liked the fact the high fire ratings and multipurpose use allowed them to reduce the numbers & types of extinguishers across their estate, allowing ongoing savings in service costs and simplification in training of users

**Had the customer heard of Firexo before you introduced the solution to them?**

No, their previous service provider was a traditionalist who was unaware of developments and kept installing the same extinguishers for over 10 years with no assessment of the site or risks

**What is the site mainly used for?**

Education - Pre-school to Sixth Form

**How many Fire Extinguishers did the site have installed before the Firexo installation?**  
300

**How many Fire Extinguishers did the site have present following the Firexo Installation?** 214

**Did the customer site present any major or increased Fire Risks that you had to account for in your Extinguisher Provision?**

No, if anything numbers were decreased as existing provisions did not match risks. Numbers will decrease further as more Firexo are phased in over the next few years as existing provision comes up for 5/10 year replacement To what extent has the introduction of Firexo improved the site protection? Rather than being presented with fire points of multiple different extinguishers staff only need to find their nearest single extinguisher, with the extinguishing power of 2 – 4 of the previous extinguishers, confident it will safely deal with

any fire they are trying to tackle. On-site staff have fewer extinguishers to check monthly, making the task easier and less likely to miss any issues

**How did the use of Firexo impact your time spent on-site compared to installing traditional extinguishers?**

Due to the larger numbers being withdrawn it was still a long process but eased by only needing one new extinguisher to be brought to a fire point instead of 2, 3 or even 4!

**What impact did the use of Firexo have on your engineer's overall Installation process?**

Fewer units to commission speeded things up considerably.

**Please rate the overall experience of working with and installing Firexo Extinguishers on site? 10**

**How do you think Firexo has impacted your ongoing relationship with this client?**

The service contract has been extended to continue to phase in Firexo over subsequent years as they are impressed with both the savings it brings as well as the simplifications in training and inspection and reduction in the risk of the wrong type being used.

**Please include any official comment from the client that they have provided following the installation.**

All future extinguisher replacements are to be based on using Firexo (In year 1 they had mixed replacing some fire points with Firexo & others with standard units, but now are fully convinced by the product)

**How likely are you to continue to recommend Firexo to your customers? 10**

**How easy was the ordering process when acquiring the goods used on this site? 10**

**Any further feedback or comment you'd like to share with us?** Firexo is the ideal choice to provide effective protection without needing large numbers of differing types. The nearest extinguisher will always be the right one!

